

# IMPORT, EXPORT & CUSTOMS CLEARANCE SERVICES

If your company plans to deliver or already delivers goods to countries in Eastern Europe, Central Asia or the Caucasus region, we offer complete import, export and customs clearance services.



# WHY OUTSOURCE?

SCHNEIDER GROUP will provide a full range of consulting services and support for the development of shipping models and take responsibility for routine customs formalities, import-export operations and interactions with regulators, state control and security authorities, all of which can be difficult, time-consuming and prone to errors if you are unaccustomed to them. Our qualified import, financial, tax and legal specialists provide the necessary expertise to minimize potential risks.

We determine risks when specifying the customs value and description of goods, while you quickly receive all documents required by law for any type of cargo, without errors or penalties.

Addressing current logistics challenges, restrictions for freight forwarders and goods not only in the country of departure, but also in transit, our consultants find workable and appropriate solutions for goods transportation to help you optimize your supply chain. We will help you to create efficient delivery structures and take over all operational work.

We will ensure that obligations are fulfilled along the entire goods' journey. If you plan to handle importing in-house, we can help you to develop a hands-on action plan to streamline the entire process, from obtaining the permit documents to performing customs operations.

# OUR SERVICES

## ENSURE VIABILITY

We check that it is possible to import your goods to EAEU countries, consider any applicable restrictions and sanctions, determine requirements for importation and verify and identify Harmonized System (HS) codes.

## OBTAIN PERMITS

We perform the function of an Authorized Representative. We will issue a power of attorney for the right to use certificates in accordance with your instructions, giving you the freedom to choose an import partner.

We organize the process of obtaining various types of permits for import to EAEU. including appropriate authorized laboratory search for tests and import of samples.

## SIMPLIFY CUSTOMS

When your goods cross borders, we will carry out customs clearance, using either your digital signature or our own digital signature (DDP).

## ARRANGE DELIVERY

We can arrange the delivery of goods from abroad and across the EAEU. We offer individual delivery solutions and undertake the full organization and coordination of the delivery process.

## OPTIMIZE BENEFITS

We will analyze your product and research any applicable preferential customs tariffs, zero duties and/or benefit to be received, then obtain the classification conclusion of the relevant state's customs service on your behalf.

## REPORT TO AUTHORITIES

We will prepare and submit reports to the state authorities detailing the payment of eco-fees for certain types of goods and packaging, check that the characteristics of your goods comply with technical regulations, and complete statistical reporting forms on the movement of your goods within the EAEU.

## YOUR EXPORTER FROM EU

We arrange shipments from Europe acting as an exporter of goods in compliance with all applicable restrictions.

Additionally our legal entity can be involved in further import to EAEU. We will deliver goods to their destination, perform all import formalities and sell the goods strictly according to your instructions, then transfer payment to you based on the agreed price under the contract.

## PROTECT YOUR BRAND

We can advise on protection of your intellectual property rights from a customs law perspective and put restrictions on counterfeit goods import by arranging the inclusion of your trademark into the Customs Intellectual Property Registry (CIPR). Registration of a trademark in local CIPRs of EAEU-member state will ensure the overall protection of your brand in the Union space.

**SCHNEIDER GROUP offers a turnkey, 360-degree service. Outsourcing your logistic and customs clearance operations frees up employees from performing non-core functions and reduces time and resources spent keeping track of changes in legislation as well as the need to hire and train additional staff.**

# CASE STUDIES

## CUSTOMER

## PERFUME EXPORTER

#1

## CHALLENGE

The company was exporting perfume products to the EAEU and ended their relationship with a distribution partner. In turn, the distribution partner would not allow another distributor to use goods certificates that had been issued for the exporter.

## SOLUTION

SCHNEIDER GROUP acted as an Authorized Representative and urgently issued all necessary permits for the client company, ensuring that there was no break in supplies to the EAEU.

Now, the perfume exporter can develop their business in the EAEU and conclude transactions with any company.

SCHNEIDER GROUP bears any risks that arise if a user of the exported perfumes raises a claim.

## CUSTOMER

## PHARMACEUTICAL COMPANY

#2

## CHALLENGE

Specific regulations for pharma products and companies involved. The supplier cannot participate in direct shipment of pharmaceuticals to its distributor in Russia.

## SOLUTION

SCHNEIDER GROUP focused on 2 CIS countries and carried out a detailed analysis of local regulations (licensing, permission documents), labelling requirements and customs procedures. As a result, an appropriate model of shipping to Uzbekistan with the following export to a distributor in Russia was proposed.

An effective use of existing customs procedures in Uzbekistan allowed to optimize costs for each shipment.

Leveraging our presence in markets across the region, we constantly kept track on any changes in local legislation and internal regulations for banks as the terms for shipment fulfillment changed during this project twice.



# WHY SCHNEIDER GROUP?

## FLEXIBLE TURNKEY SOLUTIONS

We tailor turnkey solutions to each client's needs and can work with you on a long-term basis as a trusted partner. Our flexible approach enables you to choose which operations you wish to manage internally, and which you would prefer our team of experienced professionals to handle.

## EASY START

Because goods can only be imported into Russia and other EAEU countries by a local legal entity, foreign companies usually invest in creating a local entity or find a local partner/distributor. Our in-depth knowledge of local civil law and customs legislation enables us to build fully compliant import processes for your company from the very beginning which is extremely important from the customs perspective to ensure a smooth import process.

## ONLY WORKING SOLUTIONS

Since we are not only consultants, but also practitioners, we offer real working solutions, which we are also able to implement ourselves. We look at the big picture and assess and analyse financial and tax issues, customs formalities, permits, contracts structure development.

## ADDITIONAL SERVICES

As well as import-export, customs clearance and certification services, we provide a full range of optional, additional services, such as foreign contracts, supply chain analysis and mandatory digital labeling of imported goods according to Russian legislative requirements.

## RISK REDUCTION

SCHNEIDER GROUP spares your business the bureaucratic and logistical headaches that can slow your progress in entering or expanding into EAEU markets. Outsourcing your import and export questions eliminates the risk of supply disruption when key employees depart the business, and minimizes the risk of violations related to interactions with state control bodies. We have a strong professional team with experience in difficult cases to guarantee that you will not encounter complications and/or penalties.



# 18 offices

# 15 countries

# 1 team

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