Legal Services Food

Eastern Europe, Central Asia,
Caucasus and Balkans
Since 2003

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SCHNEIDER GROUP

EXPERIENCE. EXPERTISE. EXCELLENCE.

Since 2003, SCHNEIDER GROUP has supported international companies in their market entry and expansion in Eastern Europe, Central Asia and the Caucasus. As a bridge builder between East and West, Ulf Schneider founded his company with the aim of making it easier for international companies to enter the markets in these regions.

Today SCHNEIDER GROUP has offices in Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Lithuania, Moldova, Poland, Russia, Serbia, Ukraine, and Uzbekistan.

Local competence, global perspective and the highest quality standards unite our more than 500 employees into a cross-border service centre for your business interests.

CONTACT

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Legal Services Food

Description potential services

- Regulatory
- Advice on regulatory matters
- Registration & certification
- Import & export requirements
- Russian counter-sanctions
- Licensing
- Labelling (including electronic labeling)
- Consumer protection
- Anti-monopoly regulations
- Regulatory requirements for breeding industry
- Regulatory requirements for public catering
- Dispute resolution

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Distribution & Marketing

- Agreements with distributors and supply chains
- Support of promotion campaigns
- Promotion and advertisement of pharmaceuticals and medical devices
- Trade mark and intellectual property protection

Localisation

- Advice on preferences in government procurements/tenders
- Requirements and procedures for “made in Russia”
- Incentives for foreign and local investors
- Greenfield and Brownfield

Compliance

- Due diligence of food production companies including regulatory issues
- Development of internal policies and standard procedures
- Advice on compliance matters

Dispute resolution

- Advice at the pre-trial stage: prepare a claim, negotiate an amicable settlement of a dispute
- Representation clients’ interests in the court of first instance
- Assisting in challenging / defending the judgement of the court of the first instance in higher instances
- Support throughout the process of the court judgement execution
- Disputes with state authorities, including representing in the administrative cases, support through procedural actions of the law enforcement authorities
- Intellectual property disputes
- Commercial disputes
- Corporate disputes
- Bankruptcy cases

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Expertise

Rulog
Advising Rulog OOO, Russian subsidiary of HAVI, one of the largest logistics service providers in the fast food industry, in connection with the conclusion, as part of its current investment strategy in the Russian market, of a long-term lease agreement for a logistics centre with 3 temperature zones in the Moscow Region. The volume of investments is more than EUR 5 million.

Dutch potato processing company
Preparing a comprehensive anti-crisis memorandum with the analysis of various aspects of possible scenarios for activities of the Russian subsidiary in the current challenging environment (sanctions).

Canadian multinational frozen food company
Providing customised corporate housekeeping to two Russian subsidiaries of a Canadian multinational frozen food company, including bringing their charters in compliance with applicable law, implementing a new corporate resolution certification rule and supporting the approval of annual results.
Advising the client in preparation for the potential sale of the Russian entities to an investor.

Swiss manufacturer of baby food
Advising on the need to conclude agreements between the client`s Russian legal entity engaged in distribution of food products and their manufacturers in order to comply with the requirements of technical regulations in Russia and obtaining certificates / declarations of conformity. Analysing agreements, advising on liability issues, drafting wording on the manufacturer's liability to the Russian legal entity in connection with product defects.

Providing legal and tax support to a leading global manufacturer of food additives with regard to:
- full support for entering the Russian market, including OOO registration and ongoing corporate housekeeping
- advising on the structure of contracts, revising a contract for the supply of imported equipment and food additives, drafting a framework agreement for services and works, revising an intercompany loan agreement
- advising on legal and tax aspects of concluding agreements on the provision of a loan by the international holding to the Russian subsidiary and on the provision of marketing services by the Russian subsidiary to the international holding company
- advising on legal, tax and customs aspects of entering into an agreement on the purchase and import of equipment as well as agreements on distribution, purchase and import of food additives

Leading global technology solutions provider to high-value segments of the food & beverage industry

Providing a global technology solutions provider to high-value segments of the food & beverage industry with regular advice and legal support on a case-by-case basis:

- labour-law issues: dismissal of employees, changes in employment conditions, staff reductions
- ongoing corporate housekeeping function
- drafting and reviewing commercial agreements (services, leases, etc.) on a case-by-case basis

Belgium designer and manufacturer of high-tech portioning, weighing, grading and control systems for the fishing and food industry

Providing legal and tax support to a Belgium designer and manufacturer of high-tech portioning, weighing, grading and control systems for the fishing and food industry as part of a project to set up a subsidiary in Russia together with a Russian partner and subsequent increase of charter capital of the newly incorporated legal entity.

Startup accelerator in food and agriculture sector

Full support of a startup accelerator in food and agriculture industry entering the Russian market, including OOO registration and ongoing corporate housekeeping.
Analysis of partner agreements on participation in a startup accelerator program and bringing them into compliance with Russian law. Participation in negotiations with a potential partner.

Austrian producer of energy drinks

Advising an Austrian energy drinks manufacturer on setting up a structure for distribution of energy drinks in Russia, including drafting and / or revising distribution, sales, warehousing, logistics and other agreements.

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