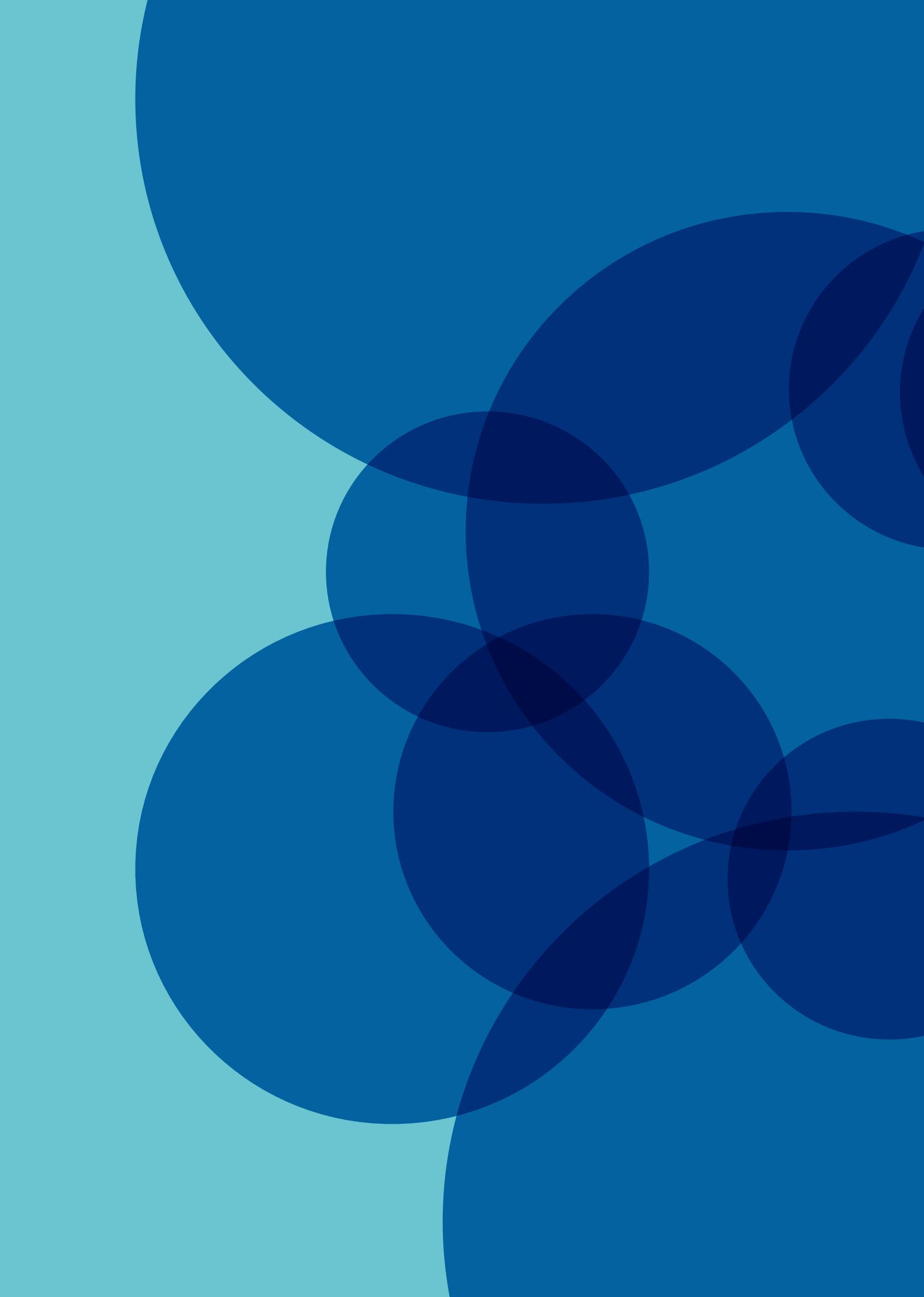


IT & ERP

Automation of planning, operational accounting and bookkeeping, procurement and sales based on ERP solutions in local offices of international companies for full interaction and data exchange with the parent company, subject to local legislation and corporate standards.

We reduce unnecessary labour costs and improve local business efficiency.



AUTOMATION TASKS IN LOCAL OFFICE OF INTERNATIONAL COMPANY

LOCAL ACCOUNTING AUTOMATION

As a rule, a head office's ERP often does not have modules to automate Russian accounting, which has to be done manually in Excel. This leads to human error, high non-targeted labour costs and lack of transparency for a parent company. Depending on the challenges involved, the company decides whether to customise and implement a global ERP system in the subdivision or integrate a local solution into the global system.

MEETING GROWING DEMANDS OF BUSINESS AND CORPORATE STANDARDS

When a company enters a new market, it starts using a standard solution for automating local accounting, such as 1C: Accounting. As the business grows, the capabilities of the solution no longer cover the company's needs, including planning, product flow management, management accounting and full data exchange with the head office. The company chooses to implement an ERP system. Often the motivation for change is the withdrawal from support of the current version of the solution.

MIGRATION FROM A GLOBAL TO A LOCAL SYSTEM

Migration from global ERP systems (SAP, NAVISION, ORACLE, etc.) to local solutions (mainly based on 1C) requires thorough analysis of existing and future processes, understanding of the required functionality in the system, a detailed migration plan and training of system users. In most cases, existing processes in the company's operations need to be re-engineered, as local solutions have their own specifics that are crucial in modelling the future system.

A SYSTEMATIC APPROACH TO AUTOMATION

DEVELOPMENT OF AN AUTOMATION STRATEGY

We assist in formulating key objectives of the automation in line with existing development plans and business strategies

We determine areas of automation and prioritise implementation based on economic feasibility

PRE-PROJECT ANALYSIS

We examine existing information systems, identify automation deficiencies and manual tasks, examine the data storage map

We propose solutions, show the pros and cons in terms of current business and financial requirements and describe system development scenarios as the business grows

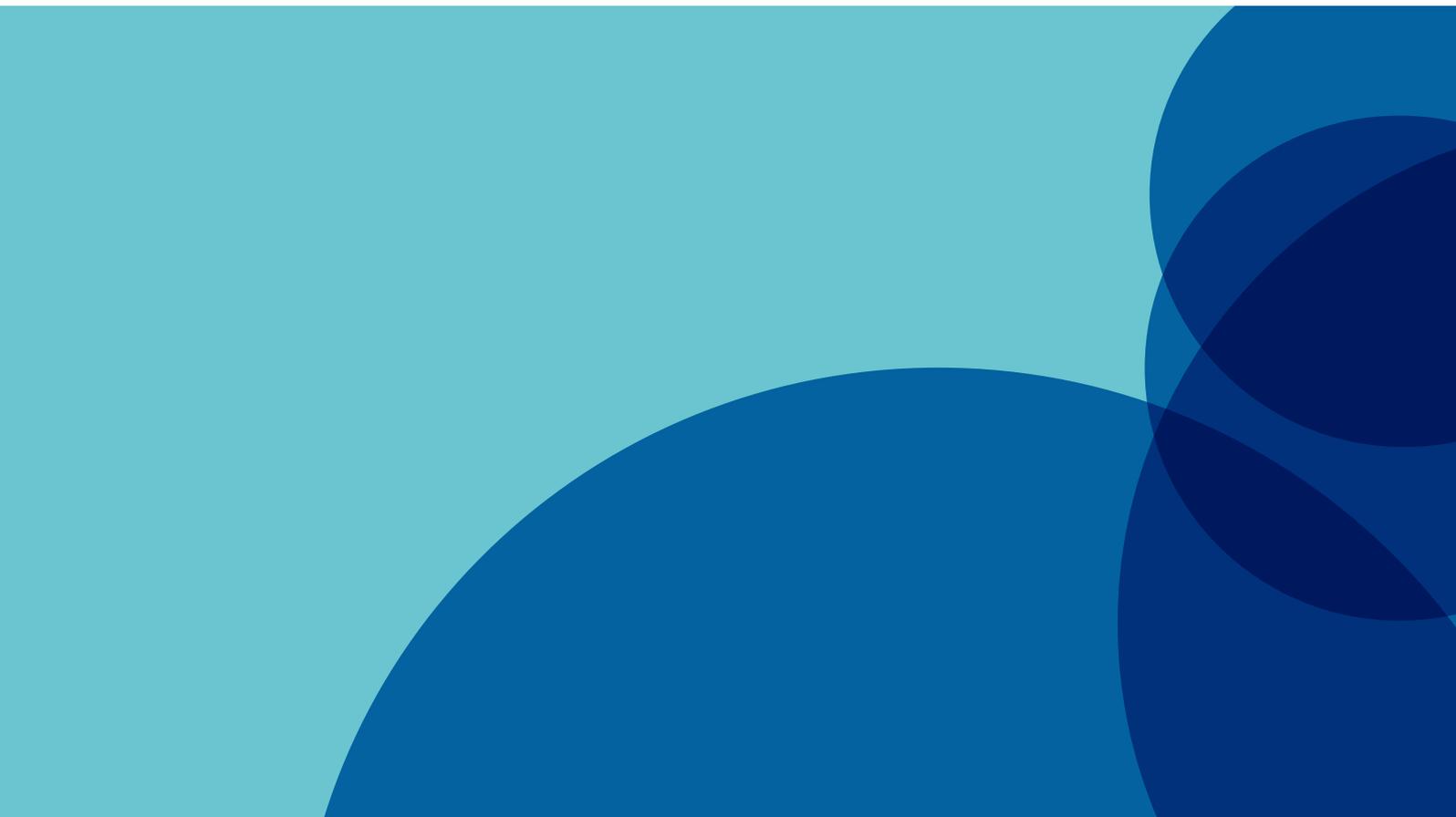
We approve tasks for automation together with the client, identifying priority issues, individual requirements and business needs

DESIGN

We form a project team, including a SCHNEIDER GROUP expert with experience in ERP implementation in the client's industry

We design the architecture of business processes and information flows, taking into account current requirements and development plans for 3-5 years

We verify legal requirements for the solution and develop data storage schemes



IMPLEMENTATION OF ERP SYSTEM

We implement and customise the full range of processes (financial accounting, sales and distribution, movement of goods and materials from purchase to pay, collateral planning and implementation, production planning and management, sales forecast and plan, budgeting and cost control)

We develop user profiles and set up access rights

We create data directories and implement external exchanges

We migrate data from the previous system

We integrate local solution with external systems

We conduct system testing and acceptance

We support with installation and integration of required equipment

We provide commissioning and staff training

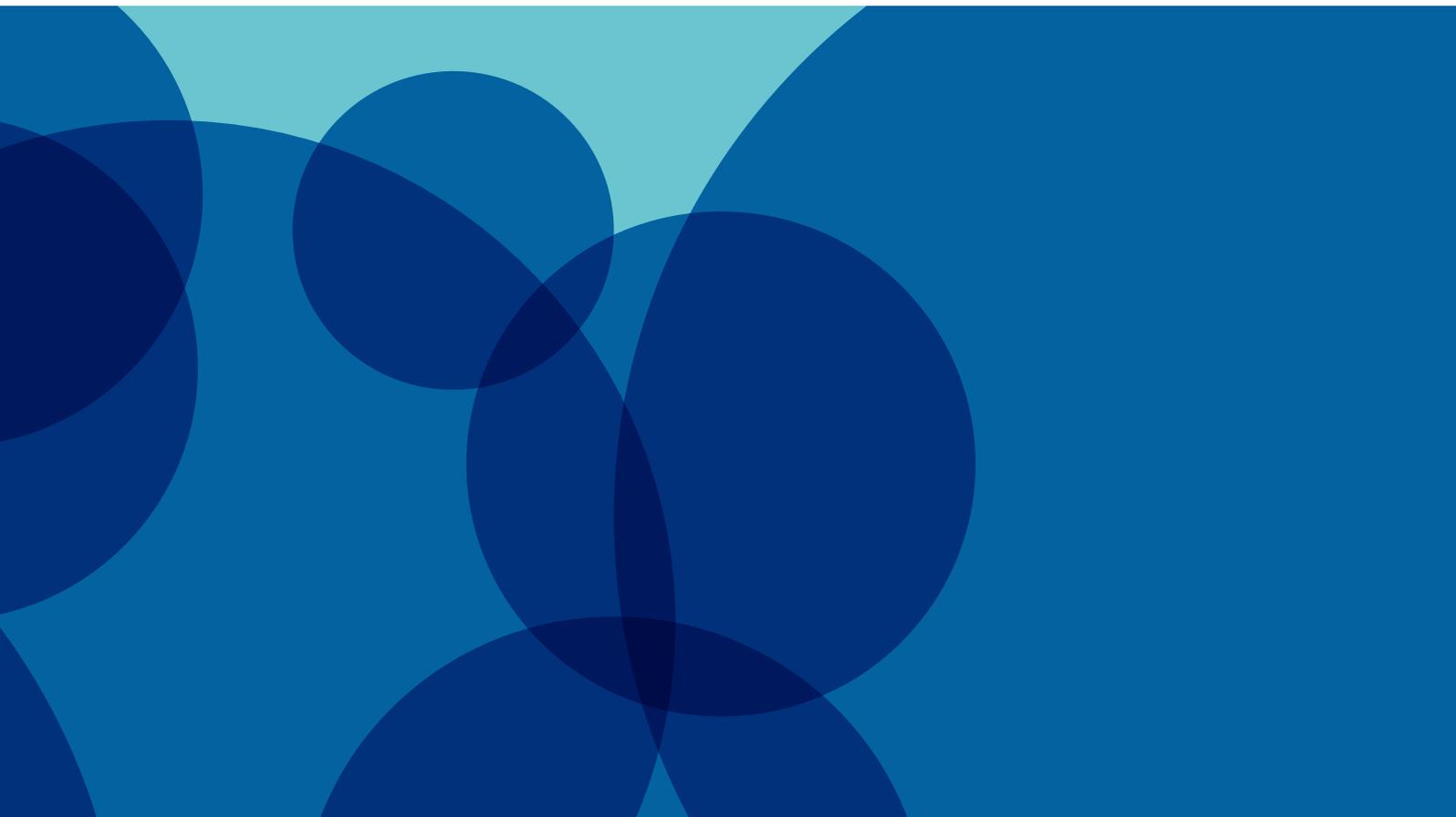
SYSTEM AND USER SUPPORT

We take the system for support

We make changes due to new legal, economic and corporate requirements

We guarantee data safety and availability using SCHNEIDER GROUP hosting services

We provide technical and methodological support to system users on a Service Desk basis



WHY SCHNEIDER GROUP

TAILOR-MADE SOLUTIONS TO OUR CLIENTS' NEEDS

- We focus on our clients' tasks, advising on best practices based on our own experience and clients' business requirements
- We automate existing planning, operational and accounting processes, warehouse management, logistics and sales without unnecessary operations and steps
- We include a SCHNEIDER GROUP's expert with experience in implementing ERP in the client's industry into the project team
- We understand the limitations and predict the emergence of bottlenecks in the system eliminate potential problems at the design and implementation stage
- We build effective communication between business and IT to select the most suitable solution

COMPLIANCE WITH COMPANY REQUIREMENTS AND LOCAL LEGISLATION

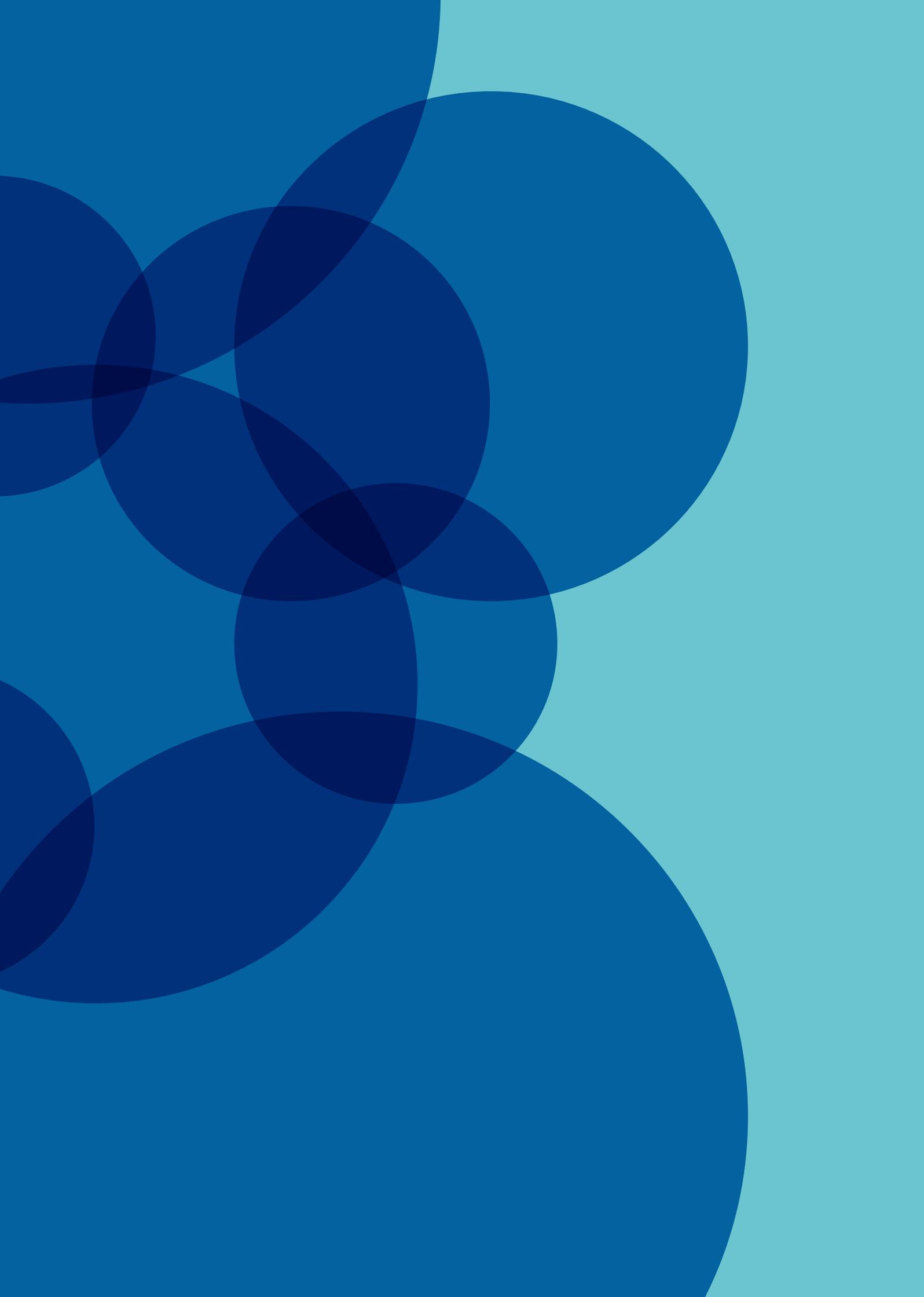
- We set up a system in compliance with local legislation, client's and industry specifics
- We organise data exchange with any external subsystems required by the business

COMFORT AND USER-FRIENDLINESS

- We use years of experience in accounting in local offices of multinational companies
- We ensure comfort and convenience of working with the system for all types of users
- We use and implement proven industry practices from our own experience
- We apply proven system add-ons and upgrades

COMPREHENSIVE SOLUTION

- We specialise in working with subdivisions of international companies and help to implement IT systems in compliance with local regulatory requirements
- We host databases in the required jurisdiction for regulatory compliance
- We provide effective multi-language project communication
- We provide system and user support on Service Desk basis
- We work with partners in regions of presence to solve specific tasks



18 offices 15 countries 1 team

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